

# Creating a Campaign

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## Create a new campaign whenever an advertiser wants to display a new set of related banners.

Generally, advertisers will want to run different advertising campaigns for different reasons. They may be long standing campaigns that are targeted at low cost, otherwise unused inventory; or they may be short lived, highly targeted, specific-purpose campaigns. Whatever the advertiser's reasons, a campaign in Revive Adserver groups the related banners for that purpose together, and allows the banners to share a set of common properties, such as the campaign start and end dates (if they have these), how the campaign priority should be calculated to meet the delivery requirements, and certain delivery restrictions.



If you have not already created the relevant advertiser for the campaign, first, [create a new advertiser](#).

## Inventory > Campaigns

To create a new campaign, go to **Inventory > Campaigns**:

Home Statistics **Inventory** My Account

Advertisers  
**Campaigns**  
Banners

Websites  
Zones  
Targeting Channels

Direct Selection  
User Access  
Video Ads - Player Info

**Campaigns of Example Inc.**  
Advertiser: Example Inc.

Add new campaign Delete

<input type="checkbox"/> Name ▲	Status	Type
There are currently no campaigns defined for this advertiser.		



If you need to, use the drop down menu to select the appropriate advertiser.

## Add new campaign

Click on the *Add new campaign* link. This will take you to the **Add new campaign** screen.

The screenshot shows the Revive Ad Server interface. At the top, there are navigation tabs: Home, Statistics, Inventory (selected), and Preferences. On the left, a sidebar contains menu items: Advertisers, Campaigns (highlighted), Banners, Websites, Zones, Targeting Channels, and User Access. The main content area is titled 'Add new campaign for advertiser Example Inc.' and includes a sub-tab 'Add new campaign'. Below this, the 'Basic information' section contains a form with the following fields:

- Name \***: A text input field containing 'Example Inc. - Default Campaign'.
- Campaign type**: A radio button selection with three options:
  - Remnant**: The default campaign type. Remnant campaigns have lots of different delivery options, and you should ideally always have at least one Remnant campaign linked to every zone, to ensure that there is always something to show. Use Remnant campaigns to display house banners, ad-network banners, or even direct advertising that has been sold, but where there is not a time-critical performance requirement for the campaign to adhere to.
  - Contract**: Contract campaigns are for smoothly delivering the impressions required to achieve a specified time-critical performance requirement. That is, Contract campaigns are for when an advertiser has paid specifically to have a given number of impressions, clicks and/or conversions to be achieved either between two dates, or per day.
  - Override**: Override campaigns are a special campaign type specifically to override (i.e. take priority over) Remnant and Contract campaigns. Override campaigns are generally used with specific targeting and/or capping rules to ensure that the campaign banners are always displayed in certain locations, to certain users, and perhaps a certain number of times, as part of a specific promotion. (This campaign type was previously known as 'Contract (Exclusive)').

At the bottom of the form, there is a 'Save Changes' button and a legend indicating that an asterisk (\*) denotes a required field.

### Basic information

To create the new campaign, enter the campaign's *Basic information*. All of the *Basic information* fields are required:

- **Name:** The name of the campaign. It is recommended that you use a name that uniquely identifies the campaign, and will allow you to recognise the campaign quickly and easily.
- **Campaign type:** The type of campaign. Revive Adserver supports three campaign types. These are discussed below, along with their related additional options, which will be displayed once you have selected the campaign type.

### Remnant campaigns

## Remnant

Remnant campaigns are designed to use up any remaining inventory that has not been taken by Contract or Override campaigns.

### Priority in relation to other campaigns

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Set the campaign weight

When a Remnant campaign type is selected, the *Priority in relation to other campaigns* fields will contain a single option:

- **Set the campaign weight:** Set the "weight" of the Remnant campaign in relation to other Remnant campaigns. Campaigns with a higher weight will be prioritised first; so, if there are two Remnant campaigns competing for the same inventory, one with weight 1, and one with weight 2, then the campaign with weight 2 will "win" two out of three times, and take the inventory in preference to the campaign with weight 1; but one in three times, the campaign with weight 1 will win and take inventory in preference to the campaign with weight 2. That is, when there are two Remnant campaigns competing for the same inventory, one campaign with weight 1, and one with weight 2, then the campaign with weight 1 will get 1/3 of the inventory, and the campaign with weight 2 will get 2/3 of the inventory.
- Alternatively, if there were two Remnant campaigns with equal weight competing for the same inventory, then they would share the inventory 50/50.

Please note that the campaign weight for a Remnant campaign is different from the campaign weight for an Override campaign (see below). Although the fields are named and appear the same, Override campaigns, by their nature, always take priority over Remnant campaigns; so, an Override campaign with weight 1 would *always* take precedence over a Remnant campaign with weight 2 (even though the Remnant campaign has a higher weight number, because the Override campaign type is more important than the Remnant campaign type).

## Contract campaigns

## Contract

Contract campaigns are designed to try to deliver an evenly spaced, specified number of impressions, clicks or conversions per day, from the start of the campaign to the end. They are designed to allow advertisers to obtain a nice even delivery pattern over the targeted inventory, to maximise exposure over the campaign run.

### Priority in relation to other campaigns

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Priority level

5

-

Limit Impressions

to

-

per day.

When a Contract campaign type is selected, the *Priority in relation to other campaigns* fields will contain a single option:

- **Priority level:** This option has one or possibly two parts; a required priority level (between 1 and 10, although this can be configured by the Revive Adserver administrator), and, potentially, a required number of impressions, clicks or conversions to deliver per day.
  - The priority level of the Contract campaign sets the priority of the campaign in relation to other Contract campaigns. Campaigns with a higher weight will be prioritised first; so, if there are two Contract campaigns competing for the same inventory, one with weight 1, and one with weight 2, then the campaign with weight 2 will "win" two out of three times, and take the inventory in preference to the campaign with weight 1; but one in three times, the campaign with weight 1 will win and take inventory in preference to the campaign with weight 2. That is, when there are two Contract campaigns competing for the same inventory, one campaign with weight 1, and one with weight 2, then the campaign with weight 1 will get 1/3 of the inventory, and the campaign with weight 2 will get 2/3 of the inventory.
  - Alternatively, if there were two Contract campaigns with equal weight competing for the same inventory, then they would share the inventory 50/50.
  - As Contract campaigns are designed to try to deliver an evenly spaced, specified number of impressions, clicks or conversions per day, from the start of the campaign to the end, the campaign needs to be configured for the number of impressions, click or conversion to deliver per day. In the event that the campaign has a set end date *and* at least one of the global impression, click or conversion targets set (see the *Pricing* field options below), then Revive Adserver can calculate the evenly spaced daily number of impressions required to achieve this target. However, if no end date is set for the campaign, or if the global impression, click and conversion targets are set to unlimited, then you will need to manually specify the number of impressions, clicks or conversions per day that you would like the campaign to deliver.

Please note that because Contract campaigns have a delivery target, competition between differently weighted campaigns may not exist. For example, as stated above, the situation where a Contract campaign with weight 1 which is competing for the same inventory with a Contract campaign of weight 2, where the weight 1 campaign gets 1/3 of the inventory and the campaign with weight 2 gets 2/3 of the inventory will only exist if both campaigns actually need the inventory to achieve their delivery targets.

If, for example, the Contract campaign with weight 2 only needs 100 impressions per day for its target, while the Contract campaign with weight 1 needs 1,000,000 impressions per day, then although the campaign with weight 2 will have "priority" over the campaign with weight 1, the campaign with weight 2 will only very rarely actually be in competition for inventory with the campaign with weight 1, because the weight 2 campaign only "wants" a very small number of impressions over a day. As a result, although the weights would suggest a 1/3 vs. 2/3 split of inventory, because of the delivery targets, Contract campaigns may end up having very different ratios of available inventory than the weights would immediately suggest. In effect, the weights for Contract campaigns (unlike for Remnant and Override campaigns) only exist as a backup mechanism to resolve conflicts in desired inventory, when there is insufficient inventory available to meet their delivery targets.

You may want to consider leaving all Contract campaigns with the default weight, and simply ensuring that you do not over-commit by setting Contract campaign delivery targets that exceed the available inventory; this way, weights should not matter, as every Contract campaign will have enough inventory to meet its targets.

## Override campaigns

## Override

Override campaigns are the highest priority campaign type in Revive Adserver and are designed to try to obtain maximum possible impact. Override campaigns will be prioritised above all other campaigns, and will use all possible available inventory (within the campaign and banner restrictions) to display as often as it possibly can, at the expense of all Contract and Remnant campaigns.

### Priority in relation to other campaigns

Set the campaign weight

When an Override campaign type is selected, the *Priority in relation to other campaigns* fields will contain a single option:

- **Set the campaign weight:** Set the "weight" of the Override campaign in relation to other Override campaigns. Campaigns with a higher weight will be prioritised first; so, if there are two Override campaigns competing for the same inventory, one with weight 1, and one with weight 2, then the campaign with weight 2 will "win" two out of three times, and take the inventory in preference to the campaign with weight 1; but one in three times, the campaign with weight 1 will win and take inventory in preference to the campaign with weight 2. That is, when there are two Override campaigns competing for the same inventory, one campaign with weight 1, and one with weight 2, then the campaign with weight 1 will get 1/3 of the inventory, and the campaign with weight 2 will get 2/3 of the inventory.
- Alternatively, if there were two Override campaigns with equal weight competing for the same inventory, then they would share the inventory 50/50.

Regardless of the campaign type selected, all campaigns share the following additional information sections.

## Date

The campaign *Date* fields are required, and define when the campaign should "run" (that is, when the banners in the campaign should start being show, and when they should stop):

### Date

Start date	<input checked="" type="radio"/> Start immediately
	<input type="radio"/> Set specific date
End date	<input checked="" type="radio"/> Don't expire
	<input type="radio"/> Set specific date

- **Start date:** Either the date on which the campaign should start to run, or, the campaign should start immediately.
- **End date:** Either the date on which the campaign should stop running, or, the campaign should never end.

## Pricing

There is one key required *Pricing* field, while the remainder are optional:

### Pricing

Pricing model *	<input type="text" value="CPA"/>
Rate / Price	<input type="text"/>
Conversions	<input type="text" value="-"/> <input checked="" type="checkbox"/> Unlimited
Clicks	<input type="text" value="-"/> <input checked="" type="checkbox"/> Unlimited
Impressions	<input type="text" value="-"/> <input checked="" type="checkbox"/> Unlimited

- **Pricing model:** How the campaign is being charged. This can be either CPM, CPC, CPA or Tenancy. Revive Adserver needs to know how you are charging for the campaign so that it can correctly calculate the various banner priorities to ensure correct delivery of campaigns.

- **Rate / Price:** If you wish to enter the rate or price that is being charged for the campaign (e.g. \$0.05 CPM, or £40.00 per month, etc.) then Revive Adserver can display revenue information in reports.
- **Conversions:** If you have selected the CPA pricing model, then you can optionally set a maximum number of conversions. Once this number of conversions for the campaign has been passed, Revive Adserver will disable the campaign.
- **Clicks:** If you have selected the CPA or CPC pricing models, then you can optionally set a maximum number of clicks. Once this number of clicks for the campaign has been passed, Revive Adserver will disable the campaign.
- **Impressions:** If you have selected the CPA, CPC or CPM pricing models, then you can optionally set a maximum number of impressions. Once this number of impressions for the campaign has been passed, Revive Adserver will disable the campaign.

## Delivery capping

The optional *Delivery capping per visitor* fields for a campaign allow global, campaign-wide delivery caps to be set:

### Delivery capping per visitor

Limit campaign views to:	<input type="text"/>	in total
Limit campaign views to:	<input type="text"/>	per session
Reset view counters after:	<input type="text"/> -	<input type="text"/> hours
	<input type="text"/> -	<input type="text"/> minutes
	<input type="text"/> -	<input type="text"/> seconds
Cookies	<input type="checkbox"/> Show capped ads if cookies are disabled <a href="#">i</a>	

- **Limit campaign views to (in total):** If set, then Revive Adserver will not show more than then specified number of banner impressions (across all campaign banners) to a given visitor, across all sessions.
- **Limit campaign views to (per session):** If set, then Revive Adserver will not show more than then specified number of banner impressions (across all campaign banners) to a given visitor, across a single session.
- **Reset view counters after:** If set, then the limitation counters for the above options will be reset after the specified time. This allows campaigns to be limited to (for example) no more than 25 views per day, by setting a campaign view limit (in total) of 25, and setting the reset view counters to 24 hours.
- **Cookies:** Revive Adserver uses cookies to track delivery caps. By default, campaigns with delivery capping options set will not be displayed to a visitor on the first impression (as it will not be known if a cookie can be set), and thus campaigns with delivery capping options set will not be displayed at all to visitors with cookies disabled. Setting this option to allow showing capped ads if cookies are disabled will allow campaigns with delivery capping options set to be shown to such users - but will, as a consequence, allow unlimited views.

## Miscellaneous

The optional *Miscellaneous* fields:

### Miscellaneous

- |               |   |
|---------------|---|
| Miscellaneous | <input type="checkbox"/> Hide the advertiser and websites of this campaign. |
|               | <input type="checkbox"/> Companion positioning                              |

Comments

- **Hide the advertiser and websites of this campaign: ???**
- **Companion positioning:** When enabled, Revive Adserver attempts to display banners from this campaign together in all zones on a given web page, whenever possible, rather than showing just one banner from the campaign in a zone on a web page along with a banner from a different campaign in a different zone. Specifically:
  - When Revive Adserver delivers the *first* banner on a page, if the banner is from a campaign that has companion positioning *enabled*, then, for all other zones on the page, *only* banners from the *same* campaign will be considered.

- If the campaign does not have a banner linked to every zone on the page (or the [delivery options](#) for a banner prevent delivery), then a zone may end up not having a banner displayed.
- As a result, it is important that campaigns with companion positioning enabled contain banners of the appropriate sizes, linked to the appropriate zones, with appropriate delivery options, if you need to ensure that a banner will be shown in all zones on a page.
- When Revive Adserver delivers the *first* banner on a page, if the banner is from a campaign that has companion positioning *disabled*, then for all other zones on the page, all campaigns *that were linked to that first zone* that have companion positioning *enabled* will be *excluded* from consideration for delivery.
  - In this way, banners from a campaign with companion positioning enabled will *not* be shown alongside banners from another campaign - provided the companion positioning campaigns were linked to that first zone.

⚠ Please note that companion positioning will only work when the zones are displayed using the [Asynchronous JS Tag](#), [JavaScript Tag](#), or the [Single Page Call Tag](#).

- Any zone(s) displayed on a page using any other invocation tag will *not* enforce the companion positioning rules, and any banner linked to the zone may be displayed; and
- For the companion positioning rules to work, the tag types used on a page may *not* be mixed. That is, if the first banner on a page is delivered using the Asynchronous JS Tag type, then *all* other zones on the page *must* also use the Asynchronous JS Tag type as well for companion positioning rules to be enforced.

⚠ Please note that it is possible to arrange things so that a campaign with companion positioning enabled will display alongside one or more banners from another zone, even with the correct use of tags.

- For example, if the first zone on a page delivers a banner from a campaign with companion positioning disabled, but where that zone is not linked to a second campaign where companion positioning is enabled, then it is possible that in a second zone on the page, the campaign with companion positioning enabled will have one of its banners delivered - because the campaign will not be excluded from the zone, on account of the second campaign not having been linked to the first zone.
- However, in this example, all subsequent banners on the page (assuming correct use of tags) will be from the campaign with companion positioning selected in the second zone on the page.
- As a result, and as above, it is important that campaigns with companion positioning enabled contain banners of the appropriate sizes, linked to the appropriate zones, with appropriate delivery options, to ensure that mixed campaign banners will not be shown.

- **Comments:** A free-form text area to record notes that may be relevant about the campaign.

## Save Changes

Once you have filled out the required fields and set any optional values, click on *Save Changes* to create the new campaign. You will be returned to the **Inventory > Campaigns** page, where you will be able to see your newly created campaign.

The screenshot shows the 'Campaigns of Example Inc.' page in the Revive Adserver interface. The top navigation bar includes 'Home', 'Statistics', 'Inventory' (active), and 'My Account'. A user is logged in as 'Default manager'. On the left sidebar, 'Campaigns' is selected under 'Advertisers'. The main content area shows a notification: 'Campaign Example Inc. - Contract Campaign has been added, add a banner'. Below this is a table of campaigns:

Name	Status	Type	Actions
Example Inc. - Contract Campaign	Running	Contract	<a href="#">Add new banner</a> <a href="#">Banners</a>

Summary statistics for the selected campaign:

- Impressions Booked: Unlimited
- Clicks Booked: Unlimited
- Conversions Booked: Unlimited
- Start date: 23-02-2014
- End date: -
- Priority: High (5)